

GETTING THE CROP IN



precision ag



FOLLOW UP RESOURCES

2025

SPOTLIGHT ON COMMODITIES

an essential update

Richie Mould; Market Check

You can download Richie's PowerPoint presentation from the Hart website:

<https://www.hartfieldsite.org.au/pages/events/getting-the-crop-in-seminar.php>

Richie Mould: richiemould@agrisk.com.au



HART RESEARCH UPDATE 1

Lentil disease

new research to manage fusarium root rot

Miffy Purslow; Hart Field-Site Group

You can download Miffy's PowerPoint presentation from the Hart website:

<https://www.hartfieldsite.org.au/pages/events/getting-the-crop-in-seminar.php>

Read Miffy's report on recent fusarium root rot trial work, written in collaboration with Blake Gontar & Liz Farquarson (SARDI) and Rebekah Allen (Hart), here:

Hart Trial Results 2024

*featuring 17 articles and more

Article only: **Novel management strategies for the control of fusarium root rot in lentil**



Miffy Purslow: myfanwy.purslow@gmail.com

PARAQUAT

Where to from here?



Craig Davis
Crop Consulting Services



Dr Chris Preston
Adelaide University

You can download Craig & Chris' PowerPoint presentation from the Hart website:

<https://www.hartfieldsite.org.au/pages/events/getting-the-crop-in-seminar.php>

Australia has delayed a Paraquat registration decision until the end of this year.

Craig Davis: craig.davis.nominees@outlook.com

Dr Chris Preston: christopher.preston@adelaide.edu.au

WHAT A NEXT-GEN FARMER LEARNT

stepping up as a key decision maker

Jack Owen; Victorian farmer & author

You can buy Jack's book here:



**You are not your farm:
What to top 5% of farmers are doing that
the average farmer is not**

In his presentation, Jack also mentioned:

- »»» The awesome big wall-mounted whiteboard calendar he has in his office (shown in his presentation)

<https://www.brandedwhiteboards.com.au/>

- »»» A book called 'The Gap and the Gain' by Dan Sullivan and Dr Benjamin Harvey

<https://www.amazon.com.au/Gap-Gain-Achievers-Happiness-Confidence/dp/1401964362>

(Measuring success backwards, rather than forwards; how far you have come and what you have achieved, rather than how far you have to go still.)

- »»» Farm Owners Academy – the group he works with on open book benchmarking

<https://www.farmownersacademy.com/>

You can download Jack's PowerPoint presentation from the Hart website:

<https://www.hartfieldsite.org.au/pages/events/getting-the-crop-in-seminar.php>

Jack Owen: jackowen_12@hotmail.com



HART RESEARCH UPDATE 2

Rainfall, emergence & the impact on dry conditions

Dr Glenn McDonald; University of Adelaide

You can download Glenn's PowerPoint presentation from the Hart website:

<https://www.hartfieldsite.org.au/pages/events/getting-the-crop-in-seminar.php>

Read Glenn's report on recent trial work here:

Hart Trial Results 2024

*featuring 17 articles and more

Article only: **A summary of recent experiments on soil moisture, germination and crop establishment**

Extra reading (relevant to topic):

Evaluating the importance of sowing rate, depth and time of sowing on canola emergence

(Hart Trial Results 2024)

Evaluating the importance of sowing rate, depth and time of sowing on emergence and yield - wheat and canola

(Hart Trial Results 2023)

Dr Glenn McDonald: glenn.mcdonald@adelaide.edu.au



FINANCE PANEL

Strategies, tools & tips to thrive through tough times



Sandy Kimber
Hart



Bec Court
Hood Sweeney



Deb Purvis;
Purvis AgriFinance



Ben Pitt
NAB

Options to consider in challenging times:

- »»» Use technology to help with record keeping
 - There are so many really good tools out there
 - Lots of ways to make sure your tech platforms 'talk' to each other ie Agworld to Xero etc.
- »»» Tax / BAS debt – repayment plans
- »»» Bank loans – interest only
- »»» Equipment finance re-negotiations
- »»» Drawing down FMDs
- »»» Converting overdraft to core debt (better interest rate)
- »»» Tax planning – this just as important in poor years as it is in good years

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Financial assistance programs:

- »»» RIC (Regional Investment Corporation)

<https://www.ric.gov.au/loans>

- »»» FAB (Family and Business (FaB) Mentors)

https://www.pir.sa.gov.au/emergencies_and_recovery/funding_and_support/fabm

Local contacts:

Judy Wilkinson 0401 122 049

Anthony North 0409 398 435

- »»» RBS (Rural Business Support)

<https://www.ruralbusinesssupport.org.au/>
1800 836 211

- »»» PIRSA

https://www.pir.sa.gov.au/emergencies_and_recovery/drought

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Top tips from our panellists:

- »»» Monitor your cashflow and overall position often (and always have your financials up to date)
- »»» Surround yourself with good advisors (you don't have to be the expert in everything)
- »»» Look after yourself and get help if you need it (it's hard to make good decisions when you're not coping)
- »»» Get your financial partners together (they're happy to work with each other and there are great benefits)
- »»» Planning is key; tax, cashflow, succession
- »»» Communicate with your financial partners well and communicate early
- »»» Embrace technology and use it to your advantage

Bec Court: rebecca.court@hoodsweeney.com.au

Deb Purvis: deb@purvisagrifinance.com.au

Ben Pitt: Ben.Pitt@nab.com.au

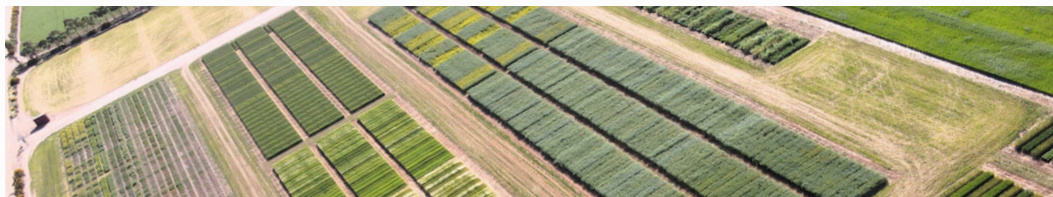
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www.hartfieldsite.org.au



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**HART TRIAL
RESULTS**

OTHER RESOURCES



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*New podcast coming
March 25*

NAVIGATING ON-FARM RISK & REWARD

getting it more right, more often

RiskWiSe

The National Risk Management Institute

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